



## BUSINESS RESOURCES

As part of the Economic Development Division's efforts to assist with business retention and expansion, staff routinely networks with organizations that provide various business assistance services. These services can include obtaining commercial loans, accessing technical assistance, networking opportunities, and hiring needs. Below is a list of some of these business service providers.

### COMMERCIAL LENDING

- **Pacific Asian Consortium in Employment (PACE) Business Development Center** is a community development organization that provides business training, technical assistance, and access to capital. PACE has the following certification/designations: SBA Women's Business Center, Community Development Financial Institution (CDFI), Community Development Entity (CDE), SBA Microloan Intermediary and Community Advantage Lender, and is an official CalCAP Lender. PACE is able to assist entrepreneurs in accessing microloans less than \$25,000 and small business loans greater than \$25,000. For additional information visit their website at <https://pacela.org/our-work/business/> or call (213) 989-3153.
- **CDC Small Business Finance (CDC)** is a trusted nonprofit lender aimed at assisting Main Street small businesses grow and create jobs through capital. The CDC offers small business loan options with more flexibility than a bank. The CDC is able to make loans ranging from \$20,000 to \$250,000. For more information visit the CDC website at <https://cdcloans.com/> or call (562) 676-4350.

### TECHNICAL ASSISTANCE

- **The Los Angeles County Economic Development Corporation (LAEDC)** is a private, non-profit 501c3 that works to attract, retain and grow businesses and quality jobs for Los Angeles County residents. Some of the services offered by the LAEDC include business assistance and layoff alternatives, economic research and analysis and assistance with site selection. For additional information visit their website at [www.laedc.org](http://www.laedc.org), or call (213) 622-4300.
- **University of La Verne Small Business Development Center (La Verne SBDC)** – As a federally sponsored program the La Verne SBDC is able to offer various business services at little or no cost to you. These services include business consulting and training. For additional information visit their website at [www.lavernesbdc.org](http://www.lavernesbdc.org) or call (909) 448-1567.
- **SCORE** is a nationwide non-profit organization founded in 1964 and is a resource partner for the U.S. Small Business Administration (SBA). SCORE, which is primarily staffed with volunteers, provides mentoring services, informational workshops and seminars for small businesses. There is never a charge for mentoring services and although some workshops may carry a small fee to recover cost, most are also free. For additional information visit the East San Gabriel Valley Chapter website at [www.eastsangabrielvalley.score.org](http://www.eastsangabrielvalley.score.org) or call (626) 593-1120.
- **California Manufacturing Technology Consulting (CMTC)** is a private non-profit corporation established in 1992 to provide consulting services to small and mid-size manufacturers in Southern California. CMTC is primarily funded through the State of California Department of Commerce. CMTC offers both no-cost coaching programs and fee-based consulting, depending on the needs of the manufacturing organization. CMTC also has access to funding programs to help offset costs associated with their training and implementation projects. For additional information visit CMTC at their website <https://www.cmtc.com/> or call (310) 263-3060.

- **Los Angeles County Recycling Market Development Zone (RMDZ)** program combines recycling with economic development to fuel new businesses, expand existing ones, create jobs, and divert waste from landfills. This program provides technical assistance, product marketing, and financial assistance to businesses that manufacture a recycled-content product or process materials for recycling. Manufacturing or processing must occur within the RMDZ. For additional information visit [www.dpw.lacounty.gov/epd/rmdz](http://www.dpw.lacounty.gov/epd/rmdz) or call (626) 458-2516.

### **NETWORKING OPPOTUNITIES**

- **The Baldwin Park Business Association (Business Association)** is a membership organization with a mission to promote and improve the local business environment, stimulates a vibrant local economy and produces a cooperative effort to enhance the overall quality of life in Baldwin Park to its highest potential. The Business Association will have several networking events such as the “Lunch with the Baldwin Park Bunch” and “Wake up Baldwin Park”, which offer members opportunities to interact with other business members and public representatives. The Business Association will also do ribbon cuttings or special events to attract community leaders and residents to your business. For additional information visit their website at <http://bpbiz.org/>.
- **The San Gabriel Valley Economic Partnership (Partnership)** is a non-profit organization that provides guidance on doing business in the San Gabriel Valley. It provides resources, assistance, and support to businesses and organizations with the goal of enriching the economic vitality of the San Gabriel Valley. The organization's main website, which is translated into Chinese and Spanish, includes an extensive library of economic data and reports. Businesses can also obtain information on San Gabriel Valley's key growth industries, major local companies, colleges and universities, and basic demographic and economic data. Businesses can also search for available commercial sites in the San Gabriel Valley by using the Partnership’s PowerSite at <http://www.sgvpowersite.com/>. For additional information visit their website at [www.sgvpartnership.org](http://www.sgvpartnership.org) or call (626) 856-3400.

### **HIRING NEEDS**

- **The East San Gabriel Valley America’s Job Center of California (AJCC)** is a comprehensive federally contracted non-profit one-stop career center. The AJCC is part of integrated public workforce system that aims to expand opportunities for jobseekers, workers and businesses. For businesses the AJCC can assist in addressing hiring needs for business by providing a pool of potential pre-screened applicants. The AJCC may also be able to offer transitional Subsidized Employment that may provide labor cost saving opportunities. For additional information call (626) 934-5700.

### **MARKETING/PROMOTIONAL OPPORTUNITIES**

- **The City of Baldwin Park Department of Recreation and Community Services (Recreation)** offers various opportunities to reach local residents to promote your business. Businesses can advertise in the local 11” x 17” newspaper style Baldwin Park NOW. The NOW is issued bi-monthly and is mailed to over 20,000 residents and businesses in Baldwin Park. There are several advertising options to fit any business’ budget. Businesses can also sponsor one of the many Recreation [events](#) such as the Santa Clothes Program or rent a vendor’s booth at the city’s Concerts in the Park or the Farmer’s Market. For information regarding the Baldwin Park NOW contact April M. Rojo at (626) 813-5245, Ext. 313 or via e-mail at [bpnow@baldwinpark.com](mailto:bpnow@baldwinpark.com). For Information regarding sponsoring or participating in a city event, contact Maria Moreno at (626) 813-5245 Ext 316 or via e-mail at [mmoreno@baldwinpark.com](mailto:mmoreno@baldwinpark.com).